

**BI-TRON GLOBAL** 

# FEBRUARY NEWSLETTER

#### FEBRUARY 2006

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# DIRECTOR'S CRUISE 2006 WILL YOU BE THERE IN 2007?

The Directors and Bronze Executives spent a week on the Carnival Pride and sailed the Mexican Riviera in style. Even though they were on a well deserved vacation they continued to work hard and created a lasting Bi-Tron network in the United States!

Next year everyone has a chance to enjoy a free cruise courtesy of Bi-Tron by reaching Director status by December 31, 2006.



Exciting NEW announcements will be made at the next Leadership School!

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### GARRY CLULEY

### **NEW BI-TRON ASSOCIATE!**

Having spent 26 years in the Royal Canadian Mounted Police, Garry had his heart set on retirement but after speaking with Chuck Pinnell he decided to change his plans. Garry had worked with Chuck on several other projects before and were quite successful at it so when Chuck approached him with Bi-Tron, he knew he had to give it a try.

Garry has 15 years network marketing experience, and has at one point made five figures each month.

Although Garry's faith in Bi-Tron products is undeniable now, he was at one point skeptical about the idea. He wasn't sure if the products were really as goods as Chuck said they were but when Garry saw the demonstrations done on the Skinner's garage show on www.bitrontoday.com, all his doubts were cast aside.

Garry can foresee big opportunities with Bi-Tron in the near future. He tells us that Bi-Tron is the **"right product for the right time"**.

Congratulations Garry!

REFLECTIONS FROM THE DIRECTOR'S CRUISE

# "Dick & Mark, we want to take this opportunity to thank you for a fabulous trip. The hospitality and camaraderie enjoyed aboard the Carnival Cruise Fun Ship - Carnival Pride was outstanding. We thought we knew the Directors on the cruise pretty well before we left, but we now know each other in a much more special way. I guarantee once you have been on a cruise like this you will do whatever it takes to be on the next one and the one after that.

While there was some business discussed, Bi-Tron Today shows filmed, and a few breakout sessions to brainstorm and plan, we had plenty of flexibility to do what we liked, and believe me the ship has no shortage of things to keep you busy. The ports of call and the weather were all wonderful. Plenty of time to explore, learn the culture, shop, eat, drink & be merry! You really don't know someone until you've shared a margarita or two.

I must mention briefly the meeting in Agoura Hills. We had a great turn out and met a number of very sharp people. The California market is destined to explode in the not too distant future. I recommend everyone think of who they know in this market and other US markets as we rapidly expand there. I know it will be the focus of many of the leadership so make sure you plug in and get your share!

Again, we can't say enough good things about the cruise. We look forward to a much larger group next year and can only imagine the great stories that will come ahead.

As many have said "what happens on the cruise stays on the cruise" but when you attend the conference or see us at a training a few secrets may leak out ;-). It's all great, and you all want to be part of the next one!

Thanks again Dick & Mark, you are marvellous hosts!

Greg & Cheryl Bright

"Networking and Network Marketing is really about relationships and this really gave us the time to get to know each other better and to enhance those special relationship that are needed to help build such a highly respected and successful company such as Bi-Tron."

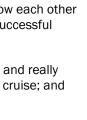
"I particularly enjoyed the time we all had to share our successes and experiences as well as to just get away and really have fun; to experience a life style that some people dream of and never have;- a lifestyle far beyond just the cruise; and all very obtainable working with the Bi-Tron team."

"I became a Director of Bi-Tron within the year and it was from working as a team; a team that I am very grateful for and that I would like to thank; George Moen, Robert Skinner and Ernie McLean, Bob Frew plus all my other success partners. Thank you very much!"

"Wishing much more success to all of us, as well as "More Cruising"!"



Above: Garry Cluley





### REFLECTIONS FROM THE DIRECTOR'S CRUISE

### "So what is the "Director's Cruise" like?

Well, to summarize the cruise ship aspect, would be to compare it to a "Seven Day Buffet" interrupted by organized meals and entertainment. Although the entertainment could have been the Vegas style shows, the comedians, the various events, and the activities that endlessly happened aboard the ship, what I refer to is the entertainment during dinner. The evening dinner entertainment was often performed by our esteemed president and CEO, certain directors and executives, and our waiter who took it upon themselves to give us practical examples of "How to enjoy yourself during a formal dinner". Some of the highlights were: "How to use a dinner plate cover as a Frisbee", performed by Dick, quickly followed by "How much will George Moen's dry-cleaning bill be?" One of Mark Wright's favorites was "How to turn a dinner napkin into headwear" assisted by our waiter, Piotr. Other highlights were "the Macarena" performed by Sarah Moen and special guests, and of course who could forget "Who wants to be a Waiter?" performed by Dick who switched places with our waiter Piotr. They exchange clothing (only jackets). Piotr fit right into the CEO position as he dropped his Polish accent to become "Joey – How you doin?" Unfortunately, Dick performed the waiter roll less effectively as he was more inclined to sit and chat with Peter & Sandy from Seattle who sat center stage for potential episodes of the "Bi-Tron Today Bloopers" show. With Dick as our waiter, we weren't sure if we were ever going to get our dinner.

We are inclined to adopt the "What happens on the cruise stays on the cruise" attitude. I, for one, would like that to be true after returning home to discover that I had brought back an extra 12 lbs. and it wasn't in my luggage. My six-pack had become a Keg. It was after our excursions in Puerto Vallarta, whether on the "Fish Bowl Margarita Adventure" or the "Tequila Factory Tour" that the consensus was, "What happens on the Tequila Tour stays on the Tequila Tour."

Enough said about that apart from one final note to Adam and Michelle about our "Cabin Time", don't call us, we'll call you!

So what is the value of this cruise from a distributor's point of view? Well, I am not sure if Dick intentionally tried to test us with the "Emerson's from Iowa Challenge" however my hat is off to "Doug The Master" who not only took to heart "When in Rome......" he also showed us how he is in a pyramid with potential Bi-Tron distributors.

What the cruise gave me was the opportunity to listen and share with the top distributors in Bi-Tron: A deck stroll with Chuck; standing at the deck railing overlooking Mazatlan talking with Robert about the personal growth we experience while involved in network marketing; sitting on a deck chair talking with Doug; or even time spent in an airport waiting room as we are about to fly home talking with George. Bi-Tron is a family and that is even more evident when you are on the Directors Cruise. The only analogy that comes to mind to best define this for people who have not experienced it would be "Christmas Dinner". It is a time when all of your closest friends and family are around you sharing, laughing, talking, and caring.

Lynda and I won this cruise, we were "Rewarded for past efforts" the same as the Directors and Executives however I will make the point of stating that Lynda and I will be on the next cruise as Directors! Anyone can be a Director in a year; George and Sarah showed us how it could be done in six months, Tim and Joanne showed us how it could be done in three months. If you succeed, there will be no one to blame but yourself, if you don't, the same is true. We have been shown it can be done by people just like you and me. If you don't believe you can, just watch the Executive Videos on Bi-Tron Today. We all have an equal opportunity in network marketing, there is no such thing as luck!"

#### "Luck favours the prepared" or "Luck is where preparedness and opportunity meet"

LG

200

FREE

See you all at the conference in Penticton and on the cruise next year!

Your friends and business partners;

Motorola

FREE

v262



Mark & Lynda Terry

Motorola

Razor

\$129

### **SPECIAL OFFER!**

For complete details and to register for the program please give me a call!

### Harmen Berghuis 604.830.8800

harmen@doitwireless.ca

Pricing requires a new contract of 3 years. A one time \$35 activation fee will be applied to your account upon set up. 1Additional Web & Email Plan required for Blackberry and Palm Treo - Starting at \$25 per month. Blackberry pricing conditional to \$80 per month plan for 1st year.

Free Carry Case and Car charger and a Handsfree! \$100 value!

Motorola

FREE

t731

2 year Warranty!

**SPECIAL OFFER!** 

### FANTASTIC TESTIMONIALS!

My friends drove from Creston BC to Summerland and were getting 23 miles per gallon. After I Bi-Tronized their vehicle they were receiving 28 miles per gallon.

Tuula Rands

Summerland, B.C

A retail customer of mine was driving between Victoria and Mill bay when his oil pick up tube fell off inside the Oil Pan. He continued on to Mill Bay and then back to Victoria (Round trip approx. 40km) With absolutely no Oil circulation. He later found out the cause from his mechanic and now has come to the realization that the only thing that saved his engine was Bi-Tron's products.

> Steve Erb Victoria BC

My Printer head on my HP printer kept jamming. Even after cleaning the cartridge with rubbing alcohol it still jammed. After applying one application of the Bi-Tron Pen Lube the problem was fixed.

Neil Lensen

Sidney, BC

My Truck lock would get really stuck every couple of months, to the point were I would have to crawl in through the passenger door. I tried using WD-40 and it did help but only for just over a month. Then I tried Bi-Tron's Pen Lube 10 months ago, since then I have haven't had a single problem with my lock. My name is Chris Cornett and I was introduced to Bi-Tron by Mark Terry. I bought some product and put it into my 1979 Volvo with 500,000 miles on it and now it runs like new. On top of that when using all the products with the Gasoline Conditioner I am saving 25% on fuel using Regular gas. I'm sold on Bi-Tron!

> Chris Cornett Penticton, BC

I saved over \$250 in gas driving my RV from Kelowna to Vancouver Island and back. The trip is approximately 1500km. "Thank You Bi-Tron."

Bruce Nickason

Kelowna, BC

I used to drive a car that only took premium fuel. I tried Bi-Tron's gasoline conditioner with regular fuel. Immediately with the first use of Bi-Tron I was already saving 10 cents a litre.

Bob Frew

Port Coquitlam, BC

Bi-Tron's Pen Lube just saved us an \$1100 repair. My husband Tim was blowing fuses in the truck constantly. He used the Pen Lube once on all the connections and has not had a single problem since. When quoting the problem prior to using Bi-Tron we were told that it would cost \$1100.

> Jo-Anne Meissner Armstrong, BC

### HIGH VOLUME PRODUCER BONUS REFRESHER

Westbank, BC

Ken Kunka

All sales volume produced by an Independent Distributor including that of customers above 150/100 BV in any calendar month will generate a 20% BV High Volume Producer Bonus. This allows for increased income potential on volume produced by a growing customer base.

Example:

As long as the Independent Distributor has achieved their initial 150/100 PBV in sales during a qualifying month, they would be eligible for this extra bonus.

If an Independent Distributor has a total Bonus Volume for the month of 500, the 400 BV excess over the 100 BV threshold will generate an additional 20% BV for a total extra High Volume Producer Bonus of \$80.

Building retail customers is the foundation of growing a strong distributorship and this special incentive rewards that activity while increasing the overall volume for all the upline Distributors. In order to support this special bonus for high volume producers, all volume over the 100BV in a pay period will be assigned a 50% Bonus Value which will accrue to the benefit of the upline. For example: the 400 BV that generated the \$80 for the producing distributor will be assigned a 50% BV paying bonuses upline based on 200 BV.



### **BI-TRON INTERNATIONAL LEADERSHIP SCHOOL**

### SPECIAL ROOM RATE AT THE PENTICTON LAKESIDE RESORT

Bi-Tron Leadership School Rate

Standard Parkview \$99.00 per night

Standard Lakeview \$110.00

For reservations: call: 1-800-663-9400 fax: 250-493-0607 or e-mail: lakeside@rpbhotels.com BOOK NOW!

Note: Mention the Bi-Tron Conference and ask for Bi-Tron Corporate rate.



### **BRAND NEW CONTEST!**

# WIN A FLIGHT ON A CESSNA 172!



# **PRODUCERS CONTEST!**

By building your team and generating the most front line BV points in NEW legs you can win: A one (1) hour flight for two (2) over Penticton in a Cessna 172 on April 08, 2006 plus, 2 tickets to the next Leadership School!

Plus,

a feature about you on the front page of the Bi-Tron newsletter!

In addition you can earn tickets in the Bi-Tron Prize Draw which is running concurrently!

# **TWO DRAW PRIZES!**

Two drawn winners will each receive a one (1) hour flight for two (2) over Penticton in a Cessna 172 on April 08, 2006!

Everyone generating 50PV earns one ticket in the draw and their enroller earns a ticket as well! Additional tickets are earned for every 50PV generated!

By activating with 300PV you and your enroller each earn 6 tickets!

By joining as a Founder with 1200PV you and you enroller each earn 24 tickets!

Winners will be drawn at the April International Leadership School YOU MUST BE IN ATTENDANCE TO WIN Contest ends April O6th, 2006 (Prizes not exactly as shown) Page 5

#### **BI-TRON GLOBAL**

# FEBRUARY QUALIFIED DISTRIBUTORS

Brendan Egan Terence Novecosky Art Dodd Garv Dunn Jonathan Thomas **Robert Simons** Herbert Fleming Ken & Deanne Mackay Alan Charlton John Petkau Ivar Rye Dominic Cianni **Bruce Virostek** Flemming Bech-Hansen Don Hartel Allen Schwabe Wes Llewellyn Barry Worden Adeline Holland **Roberta Takacs Daryl Froess** Marianne Welliver H. E. Heinrichs Lyle Williams Art Cowie **Chris Cornett** Al Williams **David Hutchison** Brian Skinner Ted Berg Fred Sessions Chervl Bright **Brad Skinner** Rvan Racoma **Naville Fernandes** Carol Wrenn Jeff Bandick **Doris Ptolemy Colin Atkinson** Giselle Mikela John Almond Kim Flton Darren Saiki **Rolin Consultants** Don Lecomte **Darryl Garrison** Andy and Linda Heatherington

Doug Moffat Chuck Brady John Straw Jim Thaver William Cook Mary Dennis Jake Wiens Philip Goddard Jo-Anne Meissner Ken Scarrow Chris Randall **Carole Heinrich** J. Michael Forbes Allan Crawford Al Patterson **Terry Minnis** Bill Millikin Jane Kriese Dan Steer Jeff Bandick Fred Martinson Harold Carmont Kim Meissner Paul Raymond Richardson Mary Jean Adams Larry Sokoloski Robert Hall Edwin Epp Robert Martz Jeff Patterson Walter Wright Brian McLean Vern Gattinger Brian O'Keefe Jan & Garry Berdahl Marc Beaulieu Violet Green Marie Nobles Phil McDonald Paul Gifford Keith Tajiri Audra Deane George & Tuula Rands Irina Allen Les Humphries Karl Engbrecht Cathy Haig

Julia Craig Dave Graham PS **Edward Thomas** Steven Poltorak Trish Landolt Albert Isadore Lisa Beal Andrew Male Kristi Selhorst Nolan Uyeda **Rick Olsness** Sirn Michelsen Bryan Moskaluk Kelly Harris JoLayne Advent Larry Allen Doug Duerksen Angela Cianni Robert McEwan Garry Cluley Joseph Wilmott Susan & Robert Sobko Aaron Mueller Bruce Eden David Walker Merle Johnson George Ross Elmer Bell Karen Scott Glen Grunert Kathie Valantine Ann Lemieux **Terry Webber** Hans Schulz Michael David Brown Lynn Shank Mike Olsson Marlene Tymofichuk Jack Pine Marine Howard Olsen Dan & Debbie Watson George Moen Jr. John Randall **Donovan Peters** Brian Trenchuk Larry Farnsworth Ken Kunka

YOU

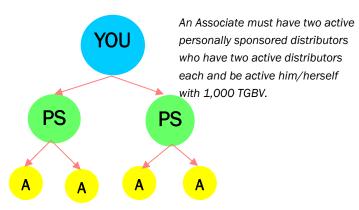
PS

A Qualified Distributor must have two active distributors which were personally sponsored (PS) and be active him/herself.

Michael Babcock Christine B. Colin W. Day Dean Schneider Tracey Beaven Marlyn Romero Scott Berg Dave Langen Jeff Todd **Rick Waddell** Barry Wright Mark Terry Clark Davidsen Carl Riddle Wallie Hawkens Maurgo Wilson Ryan Gibson Rvan Bright **Ronald Anselmo** Anne Stadnyk Neil Lensen Diana Blake Steve Erb **Douglas Burtch** Allen McLean **Penny Pinchers** Jim Barr John and John Jr. Viliua **Daniel Fontaine** Melody Russett Curt & Jen Froess George Pigeau Bobtech Dorla Malo Steve Fox Ron Herbig **Terry Hamilton** Arnold Wollmann Winston Shipowick Rav Caldwell Paul Hanson

### FEBRUARY ASSOCIATES

Lorne Gilbertson Elaine Advent Dale Forsythe Scott Miyano Kevin Foley Mark Olney Della Hallowell Jeffrey Wilson Ron Ray Patrick Von Pander William Atkinson Cam Shipowick Andrew Tajiri Alex Fraser Luigi Cianni Bob Frew Garry Cluley

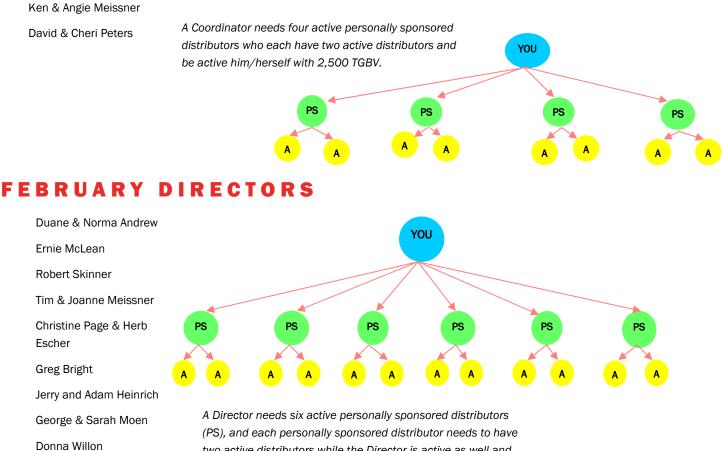


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**The Bi-Tron** 

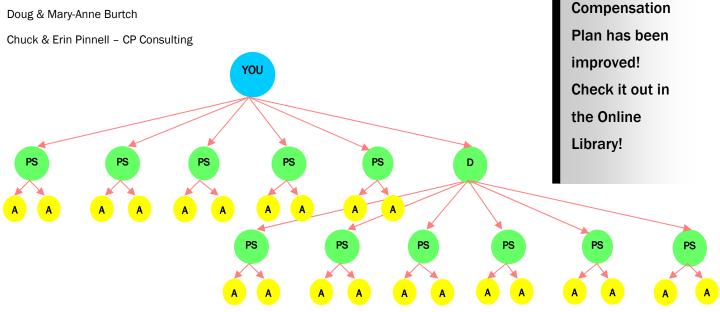
### FEBRUARY COORDINATORS



Leon Froess

(PS), and each personally sponsored distributors (version of the each personally sponsored distributor needs to have two active distributors while the Director is active as well and 5,000 TGBV is maintained with no more than 40% of BV coming from one leg.

## FEBRUARY BRONZE EXECUTIVES



A Bronze Executive must have all the attributes of a Director and then one of the distributors in their personal group must become a Director. Group volume (TGBV) must be 10,000 with a maximum of 40% from one leg.

### WEEKLY CONFERENCE CALLS AND BROADCASTS

### MONDAYS

Live Leadership **Conference Call 6:30 p.m. (P.S.T)** To attend these live and exciting calls call: **1-212-990-8000** and enter the pin number **1524#** 

### TUESDAYS

Live Internet TV Broadcast Join in one at <u>www.Bi-</u> <u>Trontoday.com</u> or follow the link from your own homepage. Get your questions answered live on air!! Streaming LIVE at noon 12:00pm (P.S.T.) on Tuesdays!!

#### **THURSDAYS**

Live Training Conference Call 5:30 p.m. (P.S.T) To attend these live and exciting calls call: 1-212-990-8000 and enter the pin number 1524#

Expanded Training session after initial business presentation

International Leadership School is coming in April '06! Do you have your ticket?

# INTERNATIONAL LEADERSHIP SCHOOL

PENTICTON LAKESIDE RESORT

Penticton, B.C.

April 6th, 7th and 8th, 2006

Cost: \$149.00 per distributor or \$249.00 per couple

Call Corporate Office at 1-866-824-8878 for tickets or signup online by logging into your account and clicking on the registration link on the welcome page.

### WEEKLY BUSINESS BRIEFINGS

ALL DISTRIBUTORS AND GUESTS ARE WELCOME!

All weekly meetings:

Registration: 7:00pm Start: 7:30pm

### **TUESDAYS**:

Abbotsford, BC Crossroads Restaurant 1821 Sumas Way For any questions or directions contact Jeff Bandick at 1-866-200-1269 or jbandick@shaw.ca

Kelowna, BC Holiday Inn at 2569 Dobbin Street, Westbank, BC

Victoria, BC Travelodge Hotel 229 Gorge Road East 250-388-6611

Mesa, AZ, USA 1042 E. Ingram St. Contact: Ray Caldwell @ 928-243-3131

### WEDNESDAYS:

New Westminster, BC Westminster Club 713 Columbia Street For any further assistance call 1-866-824-8559

Vernon, BC Schubert Center, 3505 30th Ave. Please contact Fleming Bech-Hansen at 250-308-1616 for any enquiries

Lloydminster, Alberta Tropical Inn 5621 44th Street For further assistance, call Lorne Gilbertson 1-306-285-3851

### THURSDAYS:

Penticton, BC Lakeside Resort Convention Centre (Zinfandel Room) 21 West Lakeshore Drive 250-493-7151

Kamloops, BC Maverick Motor Inn 1250 West Trans Canada Highway 250-828-0664

