

NEW PRODUCTS

NEW DIRECTOR Alex Fraser

NEWSLETTER

NEW PRODUCT:

- TRI-WASH PROTECTIVE GLAZE
- LITHIUM COMPLEX GREASE

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Lift dirt from your vehicle - without water - leaving it completely clean, protected and polished; all in one easy step! This leap forward in technology is so versatile that it can be used without water on any hard, nonporous surface. You can use it on cars, boats, recreational vehicles, trucks, skis, buses, motorcycles, airplanes, and much more!

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Advanced technology at work!

Tri-Wash's molecular structure makes it an extremely effective automobile "wax" or glaze. The product contains a complex mixture of cleaning elements along with the glaze ingredients. With proper application,

Bi-Tron Tri-Wash[™] lifts dirt

from the vehicle by literally surrounding dirt molecules, lifting them from the paint surface, before you start to wipe. During the application process a chemical reaction occurs that results in an extremely shiny, highly protective glaze finish. All this happens very rapidly due to the specially formulated ingredients within Bi-Tron Tri-Wash™ itself. By following product usage directions you are guaranteed that BiTron Tri-Wash[™] will perform as indicated. Upon initial use your vehicle will shine more than before Tri-Wash was applied and water will bead on it.



NEW BI-TRON DIRECTOR: THE MAN IN THE SKIRT, ALEX FRASER



he man in the skirt doing the Electric Slide was a treat, said Mark Wright. The man in the skirt, at the Mexican theme dinner, won the top prize for the most original costume, sombrero and kilt. The man in the skirt personally sponsored the winner of the tackiest tourist from the prairies. The man in the skirt, whose downline ran away with at least 21 certificates/awards at this recent Bi-Tron conference from 5 personally sponsored active legs. These 21 certificates/awards covered 6 levels of the Bi-Tron compensation plan, namely Director, Coordinator, Associate, Qualified, Founder and Presidential Founder. The man in the skirt, who is now the newest Bi-Tron Director, Alex Fraser.

"The level of Director in Bi-Tron was a new plateau reached on this journey I am on and it felt awesome, strange, exciting and wonderful. It is an accomplishment that has taken time, patience, hard work, and consistent persistence. The willingness to continue regardless of the ups and downs faced along the way. Along with this I am in my own way working towards the next level, that of Bronze Executive. This will require getting more gualified distributors and volume under me to support the requirements of being at the Bronze level. In these goals is the self education part to back up the knowledge base, along with the regular attendance at each of the upcoming Bi-Tron conferences so that the end result will balance the status of the accomplishment. I started using Bi-Tron in November 1998 and I have never stopped. At that time I was simply interested in using the products for my own

use, which led to helping others get this excellent product which led to building a downline which in turn led to doing the business on a part time basis with the learning curve that went with that decision. I have had great results from using Bi-Tron products over the years. Between June 1999 and December 31, 2005 I kept a log of my product usage. My average return was 29.45%! Bi-Tron products have continuously paid for themselves with about a \$2.30 net return for every \$1.00 invested. This is based on my full retail selling price of \$25.00 a bottle. These are my results and the results of others will vary. There is no doubt that the products work.

My life before Bi-Tron was and still is doing Glengarry County Ontario Genealogy and publishing of books on cemetery inscriptions, family histories and church records. I have been involved with this since September of 1971. This year is our 35th anniversary. In 1992 I received the 125th Anniversary Canada Medal for my efforts in the preservation of local history. In this time period we have published about 20,000 pages of material on Glengarry County and area with more in the works. My future goals contain a combination of pursuing the Bi-Tron journey, achieving the Bronze Executive level, along with the continuance of the genealogy and publishing effort to get our massive pile of material more organized and published either in book and or web form. Rhoda and I also look forward to the upcoming Bi-Tron Director's Cruise next April. All this will keep us busy for the foreseeable future.

What helped me get to the Director status? On this Bi-Tron journey, I believe I have been especially blessed. The short answer is simply helping people get the excellent Bi-Tron products. This led to being mentored by Dick Simmonds and Leon Froess in particular, attending the Bi-Tron conferences on a regular basis to get the feel of things and the knowledge base that is part of such a scenario. This resulted in helping build a solid foundation so that as each level was gained there was a basis for steadiness in maintaing the achieved level. There are always ups and downs, but the key, I think, in part is the continued effort to work for, to build a firm foundation with the co-operative assistance of your downline. Sincere thanks to all of my downline for their steady



efforts which made it possible for me to reach the level of Director. In appreciation of those efforts, at the recent conference I treated all of my downline present to breakfast. Those present were: Fred Hunte [Calgary, AB] and Yvonne Alleyne [Brampton, ON], Leon Froess [Regina, SK], Marc Beaulieu [Calgary, AB], Ken & Arlene Hunte [Lomond, AB], Peter Stokes [Alberta], Rhoda Ross[BC], Bi-Tron Ron Herbig and Bob Smith. Bi-Tron Ron & Bob Smithdrove up from Solvang, California and my sponsor Dick Simmonds, Mark Wright and **Corporate Trainer Chuck Pinnell were** there as well.

The Power of Positive Prophecy :

On August 4th, 2006 as a Bi-Tron Associate which I had been for the previous 2 plus years, I wrote in my daily journal the following aim; I am a distributor in Bi-Tron at the Silver Executive level with 4 Bronze Executives under me, meeting the unilevel requirements of 25,000 BV. These Bronze Executives are Leon Froess, Wayne Vogeler, Jun Isiderio and Bi-Tron Ron Herbig and I am working with them currently to accomplish that goal. This will happen, this is happening NOW and there will be surprises, miracles along the way, pleasant and enjoyable ones. I am sincerely grateful, thankful for this magnificent Gift from God and from all those that are helping me accomplish this goal.

On August 18th, 2006 I reached the level of Coordinator. On Aug. 21st I reached the level of Director. The foundation is there. The Bronze Executive will be showing up soon. I have maintained my Director requirements for August, September and October 2006.

A few quotes from my Oct. 14th conference speech: "This wallflower which you have all seen at these past conferences has been watered by the continuous flow of relevant information at these conferences, and from additional avenues, which has then been used to form a good root foundation so necessary for the resulting growth which has yet to be finalized. There is no reason why others can not supersede the efforts of this wallflower. "There is a choice you have to make in everything you do. So keep in mind that in the end, the choice you make makes you". Make your choices as positive as you can. "Success each day should be judged by the seeds sown, not by the harvest reaped" these are two quotes from the book The Difference Maker by John C. Maxwell. The past is gone, the future hasn't come, the present is all you got, so use it wisely and for a positive result. What others think of the direction of my journey is none of my business. My business is to fine tune the concepts of this journey to make the results more beneficial. I believe that one of my assets in this journey is my acceptance of all things that happen along the way. Look what these grains of sand in my life have accomplished! And thus the ultimate product is you from the choices you make, within the experiences you create from within the attitudes you possess.



Alex Fraser, the man in the skirt. 11/2/06

A revolution in car care;cleans, protects & polishes without the use of water!

Bi-Tron Tri-Wash[™] is a combination car wash, polish and protective glaze which is applied directly to a dirty surface without the use of

water. It contains no waxes, nor is it simply a polish. Waxes do a good job of "protecting" but often leave the paint dull. Polishes are great at removing minor stains and blemishes, and are much more capable of rejuvenating dull paint.

LITHIUM COMPLEX

- Extends equipment life span
- Reduces energy consumption
- Displaces moisture
- Protects against rust &

Polishes often are abrasive, and provide very little protection on the paint surface. Paint sealants protect very well, but cannot clean or polish. Tri-Wash does it all! Normally a vehicle's paint must be virtually pristine before the sealants can be applied. Bi-Tron Tri-Wash™ combines the best features of waxes, polishes and paint sealants without any of

the drawbacks.

So how does it work?

Bi-Tron Tri-Wash[™] contains many beneficial ingredients, including wetting agents, lubricants and protectants. The detergents and wetting agents in Bi-Tron Tri-Wash[™] combine to soften and dissolve surface grime, while a specific proprietary blend of fluids and lubricants bond on the molecular level to the cleaning surface. This proprietary formula is a technological breakthrough stemming from years of research and development. Bi-Tron Tri-Wash™ provides a layer of protection in the form of a molecular bond with the surface against any remaining abrasive not broken down by the detergents and wetting agents.

Bi-Tron Tri-Wash™ Product Usage

Hand Directions: 1. Apply Bi-Tron Tri-Wash[™] to a cool, dry surface in a shaded area if possible. 2. Use two soft, clean terry cloth towels... one for cleaning/polishing and one for buffing.

3. Spray a generous coat of Bi-Tron Tri-Wash[™] on a small section of vehicle (2-3 sq. ft.), spraying with a broad

Bi-Tron Lithium Complex Grease is a scientifically blended formula containing the unique Bi-Tron metal treatment, which coats and protects metal with a layer of polarized lubricant.

This product has no equal in the world whenever rust, corrosion or drag is a factor. Lithium Complex Grease not only penetrates through extreme rust and corrosion, it also treats the metal surface with a polarized layer of lubricant molecules to reduce friction and wear and retard future corrosion.

Use of this product provides for long lasting, smooth operation of any metal mechanism. The application and benefit range is huge. It can be used in the most challenging industrial and commercial applications. It is ideal for agricultural machinery, mining equipment, marine vessels, cranes and rail road equipment, machine shop equipment, construction

sweeping motion where possible. On windows, apply a light coat. 5. With moderately firm pressure, rub Bi-Tron Tri-Wash™ thoroughly over the sprayed area until the filmy haze that appears almost disappears. 6. Buff the remaining haze to a high gloss with second terry cloth towel.



Price (Whole Price) CANADIAN PRICE Tri-Wash & Protective Glaze 32oz 1 \$35.95 25 BV Tri-Wash Case 32oz 6 \$215.70 150 BV US PRICE Tri-Wash & Protective Glaze

 Tri-Wash & Protective Glaze

 32oz
 1
 \$31.95
 25 BV

 Tri-Wash Case
 32oz
 6
 \$191.70
 150 BV

and earth moving equipment, wheel bearings, chassis, springs, slides, racks, guides, chains or sports equipment or any application where dust or other wear particles may be present. Bi-Tron Grease does not collect dust, in fact it actually keeps wear particles away from the metal surface.



Price (Whole Price)



 Lithium Complex Grease

 14oz
 1
 \$20.95
 15 BV

 Lithium Complex Grease
 Case
 Case
 Case

 14oz
 12
 \$251.40
 180 BV

US PRICE

 Lithium Complex Grease

 14oz
 1
 \$16.75
 15 BV

 Lithium Complex Grease Case
 14oz
 12
 \$201.00
 180 BV

breaks down corrosion • Reduces friction, wear,

- Extends Service Intervals
- Effective over a wide range of temperatures
- Provides temporary protection in the event of
- loss of grease



A Brand New Way to Set Sail with Bi-Tron in 2007!

Every year Bi-Tron rewards its leaders with a cruise to the Mexican Riviera! The best part is that you can be on the next cruise!



Here is how:

ne way to qualify for the Director's Cruise is that you need to achieve the rank of Director in the Bi-Tron Compensation Plan. A Director needs six active (management centre activated and on autoship) personally sponsored Distributors (PS), and each personally sponsored distributor needs to have two active Distributors. The Director must be active as well and 5,000 TGBV is maintained with no more than 40% of BV coming from one leg for a period of one (1) month at least. As a special promotion you can now qualify for the 2007 Director's Cruise by becoming a Coordinator! It is easy! Many of our

Distributor's are closer than they think! All you have to do is qualify as a Coordinator in the Bi-Tron Compensation plan and help another personally enrolled distributor become a Coordinator themselves.

Here are the details: To become a Coordinator you need four personally sponsored Qualified Distributors (each Qualified Distributor needs to have two active distributors) and your group volume needs to be 2,500 BV. Once you're an active Coordinator you need to help one of you personally sponsored distributors become an active Coordinator and you're going on the Director's Cruise! You have until December 31, 2006 to qualify! You can check your personally enrolled and downline stats online in your Back Office.

Remember, you are not alone! With the help of your upline, downline, and the Bi-Tron Head Office you'll be having fun in the sun in no time!



NEW PRESIDENTIAL FOUNDER: LEON FROESS!



Leon & Christine Froess, Regina, SK

eon Froess is an Electrical Engineer specializing in Communications and he works at SaskPower in Regina, Saskatchewan. He also has a background in automotive mechanics and small business. Before becoming an engineer, Leon made his living as an owner/

operator of an automobile wrecking yard which started from nothing more than an idea. Leon also operated a small part time mobile gokart business for several years. Initially he got involved in Bi-Tron strictly for personal use because he liked what the Bi-Tron products did for his vehicles. Even though Leon

swore he would never, ever, work on this type of business again, he took a quick look at the Bi-Tron compensation plan and leadership. That is when he got excited! Bi-Tron was a plan that finally made sense to him. Leon tells us that becoming a Presidential Founder is the only bonus he was unsure of in this business as it requires other people to reach their goal in order for him to achieve that rank. He believes that the Presidential Founder status is the team effort between him and Kenneth Hart. Leon advises that the best way to do this business is to keep things simple, tap into those 3-way calls, and work with the upline. The initial contact should be to make an appointment for the calls and not to sell the product of the business. "The great thing

about this business is that you can build at your own pace" says Leon. Leon has been with a couple of other MLM companies but he didn't find them appealing because he worked alone and not as a team. He believes that one reason why he is successful in Bi-Tron is because of the nature of the compensation plan. "The idea of teamwork is built into it so you can't do well unless you help others do well". Leon believes that this factor contributes to his success as guidance in this business, especially for new distributors, is very important. Leon continues to aggressively move through the Bi-Tron pin levels and we look forward to seeing where he'll be in the future. Congratulations Leon!

NEW QUALIFIED FOUNDER: KENNETH HART!

Ken & Arlene Hart are from Lomond, Alberta. They married 33 years ago and have since raised three daughters and are now the proud grandparents of six grandkids. In addition to having a growing family Ken and Arlene own 800 acres of land which they maintain and lease out to various companies for agricultural use. Furthermore, Ken keeps very busy by working parttime at an oil well,

an oil service company, a feed lot and sometimes as a truck driver. When they do find a moment to spare Ken and Arlene visit their grandkids and play golf. Ken and Arlene learnt about network marketing from their children and were introduced to Bi-Tron by Leon Froess. With the help of his upline, downline and even crossline Ken grew his Bi-Tron business in a very short time frame. "Teamwork is everything!" said Ken when asked how he achieved Founder status. Ken tells us that everyone in his organization is so diverse in their background, working together as a team key to success! The strategy that Ken uses when approaching new distributors is by telling them

his personal experience with the product and the business and then set up a time for a 3-way call with his upline. "I never sell the product or the business; I just tell them my story and I pass the rest on to Leon Froess!" That strategy seems to be working well for Ken as he was the first prize winner of the Super Producers Bonus Pool Contest in July. When asked how he managed to win, Ken simply replied "I won the contest on purpose; I had a goal and I went for it!" Ken is elated about getting his first share in the Founders Program. Although he is not aware of the monetary value of the share, he knows it's valuable



and is excited to see the results! Ken is now working towards becoming a Director and going on the Director's Cruise. Congratulations Ken & Arlene!

REWARDS HOT SHEET

CHECK OUT THIS SMALL SAMPLE OF THE HUNDREDS OF EXCLUSIVE DEALS WE HAVE AVAILABLE ONLINE!



FREE laptop/desktop diagnostic and **FREE** business PC consultation!



Personalized tours of a brand new recreational development!





Sum It Up **Bookkeeping Solutions**

1 hour of FREE advice!





COMING SOON

Art, from Royal LePage Realty, wants to give you \$500



\$1,000 for your



10% OFF all food items!

real estate referrals!



FIVE STAR LANGLEY CHRYSLER *** Johnsen Stone COMING SOON

SPLIT SECOND

IMAGING

Chartered Accountants

COMING SOON



New Loyalty Program: You can have your own customized Rewards site! Check out some of the six new websites:



Gale Tracey A.M.P



REWARDS CARD

Lorne & Ann



www.laburnett.bitronrewards.com

Imambo



www.imambo.bitronrewards.com

Dave Peters

COMING SOON

Sun Valley **Contract Sales Rewards Card**

Peter Simmons

COMING SOON

Peter Simmons Rewards Card